



# SITI CABLE NETWORK LIMITED

Regd. Office: 135, Continental Building, Dr. Annie Besant Road, Worli, Mumbai 400 018.



## UNAUDITED FINANCIAL RESULTS (CONSOLIDATED)

## UNAUDITED FINANCIAL RESULTS (STANDALONE)

Part - I Statement of consolidated unaudited results for the quarter and nine months ended December 31, 2015 (₹ In Lacs)							Part - I Statement of standalone unaudited results for the quarter and nine months ended December 31, 2015 (₹ In Lacs)						
Particulars	Quarter ended December 31, 2015	Quarter ended September 30, 2015	Quarter ended December 31, 2014	Nine months ended December 31, 2015	Nine months ended December 31, 2014	Year ended March 31, 2015	Particulars	Quarter ended December 31, 2015	Quarter ended September 30, 2015	Quarter ended December 31, 2014	Nine months ended December 31, 2015	Nine months ended December 31, 2014	Year ended March 31, 2015
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
<b>1 Income from operations</b>							<b>1 Income from operations</b>						
a. Net sales/income from operations	33,240.4	23,154.0	21,732.3	78,997.6	63,866.6	88,915.4	a. Net sales/income from operations	27,479.3	14,594.7	13,115.9	56,511.5	39,435.4	58,144.9
b. Other operating income	3,754.0	267.3	433.1	4,227.5	1,125.7	1,677.5	b. Other operating income	2,823.6	781.3	81.4	4,006.2	337.9	1,770.6
<b>Total income from operations (net)</b>	<b>36,994.4</b>	<b>23,421.3</b>	<b>22,165.4</b>	<b>83,225.1</b>	<b>64,992.3</b>	<b>90,592.9</b>	<b>Total income from operations (net)</b>	<b>30,302.9</b>	<b>15,376.0</b>	<b>13,197.3</b>	<b>60,517.7</b>	<b>39,773.3</b>	<b>59,915.5</b>
<b>2. Expenses</b>							<b>2. Expenses</b>						
a. Cost of materials consumed	16.1	10.5	0.4	28.2	9.0	9.7	a. Cost of materials consumed	16.1	10.5	2.2	28.2	24.0	25.9
b. Purchase of stock-in-trade	1,473.1	12.5	2.7	1,485.6	19.2	161.0	b. Purchase of stock-in-trade	8,570.2	1,389.2	90.8	10,128.1	925.5	2,948.2
c. Changes in inventories of stock-in-trade	-	-	-	-	-	-	c. Changes in inventories of stock-in-trade	-	-	-	-	-	-
d. Carriage sharing, pay channel and related costs	14,865.5	12,400.9	11,107.1	40,836.3	35,384.2	51,082.2	d. Carriage sharing, pay channel and related costs	9,607.9	8,051.5	7,267.3	26,798.7	23,252.8	33,270.3
e. Employee benefits expense	1,292.0	1,707.5	1,218.3	4,332.0	3,612.0	5,179.0	e. Employee benefits expense	955.2	1,244.2	886.3	3,197.3	2,640.0	3,650.6
f. Depreciation and amortisation expense	3,911.9	3,671.5	3,871.8	11,168.0	9,889.6	13,278.6	f. Depreciation and amortisation expense	2,263.4	2,144.9	1,802.4	6,421.6	5,639.4	7,433.8
g. Other expenses	6,839.0	5,006.5	5,010.8	16,177.9	13,172.0	20,424.7	g. Other expenses	3,838.0	2,911.1	4,194.2	10,084.9	9,951.8	13,799.8
<b>Total</b>	<b>28,397.6</b>	<b>22,809.4</b>	<b>21,211.1</b>	<b>74,028.0</b>	<b>62,086.0</b>	<b>90,135.2</b>	<b>Total expenses</b>	<b>25,250.8</b>	<b>15,751.4</b>	<b>14,243.2</b>	<b>56,658.8</b>	<b>42,433.5</b>	<b>61,128.6</b>
<b>3. Profit/(loss) from Operations before Other Income, finance costs and exceptional items (1-2)</b>	<b>8,596.8</b>	<b>611.9</b>	<b>954.3</b>	<b>9,197.1</b>	<b>2,906.3</b>	<b>457.7</b>	<b>3. Profit/(loss) from operations before other income, finance costs and tax (1-2)</b>	<b>5,052.1</b>	<b>(375.4)</b>	<b>(1,045.9)</b>	<b>3,858.9</b>	<b>(2,660.2)</b>	<b>(1,213.1)</b>
4. Other income	483.1	869.3	179.2	1,590.0	835.8	3,106.9	4. Other income	193.9	631.1	113.3	1,509.3	744.3	1,416.1
<b>5. Profit before finance costs and exceptional items (3+4)</b>	<b>9,080.0</b>	<b>1,481.2</b>	<b>1,133.5</b>	<b>10,787.1</b>	<b>3,742.1</b>	<b>3,564.6</b>	<b>5. Profit/(loss) before finance costs and tax (3+4)</b>	<b>5,246.0</b>	<b>255.7</b>	<b>(932.6)</b>	<b>5,368.2</b>	<b>(1,915.9)</b>	<b>203.0</b>
6. Finance cost	3,456.0	3,426.9	2,987.7	10,272.8	8,983.0	12,088.3	6. Finance costs	3,402.0	3,373.1	2,950.5	10,107.3	8,898.7	11,978.7
<b>7. Profit/(loss) after finance cost but before exceptional items (5-6)</b>	<b>5,623.9</b>	<b>(1,945.7)</b>	<b>(1,854.2)</b>	<b>514.3</b>	<b>(5,240.9)</b>	<b>(8,523.7)</b>	<b>7. Profit/(loss) before tax (5-6)</b>	<b>1,844.0</b>	<b>(3,117.4)</b>	<b>(3,883.1)</b>	<b>(4,739.1)</b>	<b>(10,814.6)</b>	<b>(11,775.7)</b>
8. Exceptional Items	-	-	0.3	-	0.3	(1.9)	8. Tax expense	-	-	-	-	-	-
<b>9. Profit/(Loss) before tax (7-8)</b>	<b>5,623.9</b>	<b>(1,945.7)</b>	<b>(1,854.5)</b>	<b>514.3</b>	<b>(5,241.2)</b>	<b>(8,521.8)</b>	<b>9. Profit/(loss) after tax and before prior period expenses (7-8)</b>	<b>1,844.0</b>	<b>(3,117.4)</b>	<b>(3,883.1)</b>	<b>(4,739.1)</b>	<b>(10,814.6)</b>	<b>(11,775.7)</b>
10. Tax expense	21.8	346.2	(257.3)	420.7	416.6	1,666.6	10. Prior period expenses	-	-	(389.2)	217.6	-	-
<b>11. Profit/(loss) after tax and before prior period item (9-10)</b>	<b>5,602.2</b>	<b>(2,291.9)</b>	<b>(1,597.2)</b>	<b>93.6</b>	<b>(5,657.8)</b>	<b>(10,188.4)</b>	<b>11. Net profit/(loss) after tax (9-10)</b>	<b>1,844.0</b>	<b>(3,117.4)</b>	<b>(3,493.9)</b>	<b>(4,956.7)</b>	<b>(10,814.6)</b>	<b>(11,775.7)</b>
12. Prior period item	-	-	(389.2)	217.6	-	-	14. Paid-up equity share capital (Face value ₹1/- per share)	6,776.3	6,776.3	6,142.1	6,776.3	6,142.1	6,776.3
<b>13. Profit/(loss) after tax and prior period item but before minority interest (11-12)</b>	<b>5,602.2</b>	<b>(2,291.9)</b>	<b>(1,208.0)</b>	<b>(124.1)</b>	<b>(5,657.8)</b>	<b>(10,188.4)</b>	15. Reserve excluding revaluation reserves as per balance sheet of previous accounting year	-	-	-	-	-	10,870.5
14. Minority Interest	1,697.5	479.3	836.0	2,453.0	1,839.8	721.4	16. Earnings per share (of ₹ 1/-) (not annualized)						
<b>15. Profit/(loss) after tax and prior period item and after minority interest (13-14)</b>	<b>3,904.6</b>	<b>(2,771.2)</b>	<b>(2,044.0)</b>	<b>(2,577.0)</b>	<b>(7,497.6)</b>	<b>(10,909.8)</b>	a) Basic	0.3	(0.5)	(0.6)	(0.7)	(1.8)	(1.9)
16. Paid-up equity share capital (Face value ₹1/- per share)	6,776.3	6,776.3	6,142.1	6,776.3	6,142.1	6,776.3	b) Diluted	0.3	(0.5)	(0.6)	(0.7)	(1.8)	(1.9)
17. Reserve excluding revaluation reserves as per balance sheet of previous accounting year	-	-	-	-	-	11,511.6							
18. Earnings per share (of ₹ 1/-) (not annualized)													
a) Basic	0.6	(0.4)	(0.3)	(0.4)	(1.2)	(1.8)							
b) Diluted	0.6	(0.4)	(0.3)	(0.4)	(1.2)	(1.8)							

### Notes:

- SITI Cable Network Limited (the "Company") operates in single business segment of cable distribution in India. Hence there are no separate reportable business or geographical segments as per Accounting Standard on Segment Reporting (AS-17).
- The above unaudited financial results for the quarter and nine months ended December 31, 2015 have been reviewed by the Audit Committee and were approved by the Board of Directors in their meetings held on January 21, 2016.
- The Statutory Auditors have carried out a "Limited review" of the Standalone financial results for the quarter and nine months months December 31, 2015.
- This statement of unaudited financial results has been prepared by applying accounting policies as adopted in the last audited annual financial statements for the year ended March 31, 2015.
- The outstanding business advances amounting to ₹ 7,332 lacs given to two subsidiaries (including a wholly owned subsidiary) for acquisition of Multi-System Operators (MSOs) / direct points, technological up gradation etc. in near future, are considered good and recoverable, as Company has received indemnity against the aforementioned balances from certain stake holders of the Company.
- In view of the mandatory digital addressable system (DAS) regulation announced by the Government of India, digitisation of cable networks has been implemented in Phase 1 and Phase 2 cities effective November 1, 2012 and April 1, 2013 respectively. Owing to the initial delays in implementation of DAS in phase 1 and phase 2 cities and challenges faced by all the Multi-System Operators (MSOs) during transition from analogue business to DAS, the Company is in the process of implementation of revenue sharing contracts entered into with the local cable operators (LCOs). Accordingly, the Company has invoiced and recognised subscription revenue on the basis of certain estimates under the new DAS regime amounting to ₹ 2,494 lacs (standalone ₹ 2,149 lacs) and ₹ 7,417 lacs (standalone ₹ 6,358 lacs) for the quarter and nine months ended December 31, 2015 respectively, ₹ 1,929 lacs (standalone ₹ 1,685 lacs) and ₹ 4,014 lacs (standalone ₹ 3,374 lacs) for the quarter and nine months ended December 31, 2014 respectively and ₹ 2,476 lacs (standalone ₹ 2,282 lacs) for the quarter ended September 30, 2015, based on certain estimates derived from market trends and ongoing discussion with the LCOs. Management is of the view that the execution/implementation of such contracts will not have a significant impact on the subscription revenue.
- The Audit Committee and Board of Directors noted the utilisation of the proceeds of Rights Issue for nine months ended December 31, 2015 is in line with utilisation schedule approved by the Board of Directors. Out of the total proceeds of ₹ 44,882 lacs, the unutilised amount from the proceeds of Rights Issue as on December 31, 2015 is ₹ 759 lacs.
- The Company continued to incur losses on standalone basis, during nine months ended December 31, 2015 but in view of the present positive net worth, expected substantial subscription revenue growth and continued financial support from certain stake holders of the Company, the financial results continue to be prepared on a going concern basis.
- The Audit Committee and the Board of Directors noted the utilisation of the proceeds of qualified institutional placement (QIP) for the nine months ended December 31, 2015 which is in line with utilisation schedule as approved by the Board of Directors. Out of the total proceeds of ₹ 22,111 lacs, the unutilised amount from the proceeds of QIP as on December 31, 2015 is ₹ Nil.
- Prior period item relate to license fee of ₹ 217.6 lacs pertaining to financial year 2014-2015 and recorded in the nine months ended December 31, 2015. For the quarter ended December 31, 2014, prior period item relates to certain intangible assets earlier expensed off amounting to ₹ 421 lacs and related depreciation amounting to ₹ 32 lacs thereon.
- As approved by the Shareholders, on the basis of recommendation of Nomination and Remuneration Committee, the remuneration paid to CEO and Executive Director exceeds the prescribed limits under the Companies Act, 2013, for which necessary representation for reconsidering the application has been submitted before Central Government and approval is awaited for the same.
- Previous period's/year's amounts have been regrouped and rearranged, wherever necessary.

Date : January 21, 2016  
Place : Delhi

For SITI Cable Network Limited  
V D Wadhwa  
Executive Director and CEO